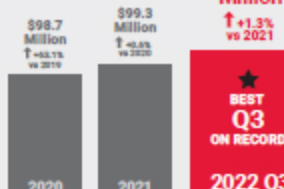


## TOTAL Q3 REVENUE



## Q3 NET INCOME



**Our Purpose:**  
**We exist to serve others.**

We are blessed to be in the business of serving others.



**5,682**  
WORLDWIDE  
STORE COUNT



**+37**  
NEW STORES  
IN 2022 Q3

## 2022 Q3 REVENUE ACE HARDWARE SUBSIDIARIES



## HIGHLIGHTS



SAME STORE SALES **+5.8%**



AVERAGE TICKET **+9.5%**

**\$344.1**  
MILLION **+16.1%**

ACCRUED SHAREHOLDER DIVIDENDS FROM Q3 2021

1 YEAR Q3 2021-Q3 2022

**+22%**

ACEHARDWARE.COM REVENUE



"My sincere thanks to the entire Ace team for their determined and relentless pursuit of our three strategic imperatives – service, convenience, and quality – which delivered yet another quarter of record sales and profit," said John Venhuizen, President & CEO. "Revenue and income were up 10 percent and 1.3 percent, respectively for the quarter. They now stand 44 percent and 66 percent higher than just three years ago. Despite, and in some cases because of rampant inflation, the Ace team continues to deliver superior financial results and exceptional customer service to and for our neighbors."

John Venhuizen - President and CEO, Ace Hardware Corporation

**RANKED #2**  
in TOTAL RETAIL'S 2022

TotalRetail

Top 100 Omnichannel Retailers Report